



Saint Martin's Alumni Association  
Capital Food & Wine Festival  
806 State Avenue N.E., Olympia, WA 98506

Dear Vintner,

It's that time again! Time to get ready for the 23<sup>rd</sup> annual Capital Food & Wine Festival presented by Saint Martin's Alumni Association. The festival will be held on Saturday, March 31, 2012. Last year we had over 4,500 people through the doors and due to our continued success we expect even more this year. So, we encourage you to return your application early.

Here are some of the features of our festival:

- Saint Martin's Alumni Association a non-profit organization.
- All proceeds go for scholarships & programs for Saint Martin University students.
- Admission is \$150.00 per booth made payable to Saint Martin's Alumni Association Capital Food and Wine Festival.
- We purchase wine from you at your wholesale price.
- We sell by the taste, the glass and bottle sales to go.
- *We do not allow you to pour or offer free drinks to anyone.*
- *We provide volunteers to pour the wines and ask that you allow them to do that.*
- We have a "zero tolerance" policy for drinking behind the booth.
- The booth size is a minimum 8'X6'. You may bring items to decorate the display table. Any additional drapes, curtains, or other decorating materials must be fire retardant.
- We will have a link to your winery website and the wines you are going to pour on our website.
- Wineries will need to provide an electronic copy of your winery logo booth signage and festival marking.

Andy Perdue will be doing the judging again this year. We'll give you more information on that process in your acceptance letter. We are preparing a better wine handout for customers this year and will be getting it printed weeks before the festival. Therefore, we ask that you be sure the wines & prices you put on the application are in fact the wines you'll bring to the festival. Last minute changes cannot be made to the handout.

Please include your admission check with your application. Incomplete applications will be returned. After reviewing all of the applications, we will be notifying all of the accepted and denied wineries towards the end of January. If your application was denied we will include a \$150.00 refund check within 24 hours.

This event is the premier Food & Wine event in the South Sound and has always provided an exceptional amount of entertainment to all participants. We look forward to working with you. If you have any questions, feel free to email me at [beerwine@capitalfoodandwinefestival.com](mailto:beerwine@capitalfoodandwinefestival.com). We look forward to hearing from you soon.

Sincerely Yours,

Paul Oczkewicz,  
Chairman, Wine & Beer Committee  
Capital Food and Wine Festival presented by Saint Martin's Alumni Association



SAINT MARTIN'S  
ALUMNI ASSOCIATION



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